

Company News

Customer Service and Product Inventory Transitions Scheduled for October 29 and November 10, 2012

As we announced in a recent distributor communication, Fasco Distribution will be consolidated into the Regal HVACR distribution facility and team located in LaVergne, Tennessee, this coming October and November.

Customer Service Transition, October 29, 2012

The Customer Service Transition will take place on October 29th. All Fasco phone calls, faxes, fasbiz and EDI will be directed to the LaVergne location on and after that date. Phone numbers and fax numbers will not change; they will be routed automatically to the LaVergne facility.

Product Inventory Transition, November 10, 2012

The Product Inventory Transition from Eldon to LaVergne will begin on November 10th, 2012, and should be completed by November 17th. While we will do our best to make this move seamless, as with any major move of this kind, unexpected issues may arise causing brief changes in our standard practices.

Our goal is to continue to provide the outstanding customer service that you've always experienced working with your Fasco team in the past. And as always, thank you for your continued support and business.

Product News

A Chill Will Soon Be in The Air – Get Ready for Winter Now with Fasco!

In some areas of the country, there's already a bit of a chill in the air – which is a welcome relief from one of the hottest summers on record. Of course that also means heating season is right around the corner, which makes this the perfect time to remind you that Fasco has the full line of HVAC direct replacements and accessories you'll need to keep your customers' needs covered this winter.

Fasco: Still The Best Choice For Replacement Draft Inducers

As you know, Fasco still leads the industry in direct replacement draft inducers, and we're still a leader in OEM draft inducers as well. So as you stock up your shelves for the coming colder weather, be sure to order plenty of Fasco direct replacement draft inducers. You'll find Fasco has models for every major brand, including Trane, York, Rheem, Nordyne, Lennox, Goodman, ICP and many more.

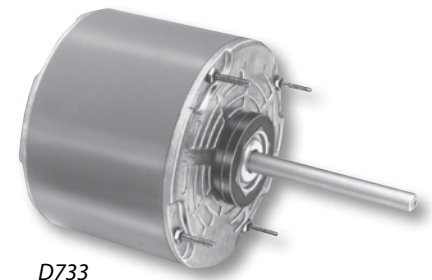


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And remember, safety comes first – so it's important to recommend using a direct replacement draft inducer to your customers. A direct replacement draft inducer assures proper operation of the safety pressure switch, and maintains the integrity of the condensate management system by providing a precise fit and the exact same condensate drain.

Fasco's Your Best Choice for Unit Heater Motors, Too

For commercial and industrial unit heater needs, Fasco offers a wide variety of motors, in both 5.0" and 5.6" diameters. From single-speed models all the way up to five-speed, covering horsepowers from 1/80 HP to 3/4 HP and everything in between, Fasco has the motors your customers need.



D733

For more information on Fasco's unit heater motors, just check your *Fasco Catalog #45*. And for complete details on any of Fasco's draft inducers or other heating season products, contact your Fasco Sales Representative or Customer Service at 1-800-325-8313.

Congratulations to the Latest Gift Card Recipients in the New Fasco Rewards Program

Congratulations to the following Fasco Rewards Program participants who will receive \$100, \$75 or \$50 gift cards from our June test drawing! Take the Fasco Rewards Test this month, and your name may be listed in a future issue!

- David Autry
- John Beckett
- Kirk Bell
- Michelle Benedetti
- David Bochenek
- Scott Callahan
- Lori Cantoria
- Tom Corp
- Beverly Gehring
- Regina Ginez
- Dustin Glenn
- Jary Howley
- Janet Parton
- Mike Proffer
- Lynda Rodgers
- William Roser
- Mike Stephenson
- Ron Stogsdill Sr
- Elizabeth Todd
- Lenny Wrubleski
- Ron Zaker

PLEASE NOTE:
All gift cards need to be used within 12 months.

Answers to June 2012 Fasco Rewards Test

1. C – 25%
2. D – All of the above
3. B – D1025
4. D – 70%
5. A – True
6. C – 50%
7. B – D1144
8. C – Both of the above
9. A – A rain shield
10. B – False

New Product News

Fasco Introduces New D2853 Replacement Motor

Fasco is pleased to introduce a new dual voltage, permanent split capacitor (PSC) motor to our extensive product line: the D2853.

The new 5.6" diameter D2853 is a dual voltage motor that is a suitable replacement for Trane models X70670709-01 and X70670710. It is thermally protected, UL recognized and CSA certified.



D2853

Model D2853 Specifications

HP	1/2-1/3	Rotation	REV.
Volts	208-230/460	Speeds	1
RPM	1100/925	Bearings	Ball
Amps	5-1.9/1.4-1	Shaft	1/2" x 4"

New Products Coming Next Month:

D1132 and D1133 direct replacement motors for Heatcraft.

Tech Tips

Motor Mounting Made Easy

Motor replacements differ from job to job. Some are simple and some can have a few challenges. But having the right parts, and the right information, can make any job easier. So in addition to keeping Fasco accessories in stock, you can also pass on these helpful tips to your customers...

- If the motor to be replaced is mounted in a resilient base, the distance between the mounting rings must match within 1/4". Rubber mounting rings are 2-1/4" or 2-1/2" in diameter. Turning the rings around on the motor hubs will change the distance between the mounting points on the rings by 1/4".
- The distance from the bottom of the base to the centerline of the shaft must be matched. This dimension is usually 3" or 3-1/2". Fasco offers different sizes of cradle bases to fit most of the cradle-mounted models.
- In many direct drive blower applications, the motor is mounted partially within the blower housing with a three-point lug mount. Direct OEM replacement motors would come with lugs already welded on the motor. For general replacement, Fasco lug kits are available with a variety of mounting hole bolt circle diameters. Use of these kits provides what is commonly called a "belly band" mounting.
- A mounting method that has become very popular in recent years is the flexible mounting brackets that Fasco calls the "Fas Mount." Three specially designed steel mounting arms are welded to a sturdy belly band. The shape of the arms provides superior vibration and noise isolation.

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REGAL