

## Happy Holidays from all of us at Fasco...and a big **THANK YOU** for your business in 2010!

On behalf of everyone here at Fasco, we'd like to take this opportunity to wish you a happy and safe holiday season, and to thank you for your continued business with us.

We've said these words many times before, but they remain as true today as ever: it's because of trusted distributors like you that we're able to get our products into the hands of your customers...and we're ever mindful of the important part you play in providing that vital link in our sales chain.

While 2010 had its challenges, and our economy continues to struggle, we're looking forward to a great year in 2011 for all of us. To help make that happen, we'd like to remind you that we're always here to listen to any suggestions you may have on how we can improve our products or our service. So please don't hesitate to share your opinions with us!

As always, we're just a phone call or email away, either by contacting your Fasco Sales Representative or our Customer Service Department at 1-800-325-8313.

Once again, thank you for your continued trust in Fasco, our products, and our people.  
*Happy New Year!*

## New Product News

### Fasco's 2010 New Product Recap

As usual, we introduced several new products throughout 2010. So now that we've come to the end of another busy year, here's a quick review of our new introductions. For more information on any of these products, just refer to the 2010 newsletter issues listed below. And if you need more details or if you have any questions, you can always contact your Fasco Sales Representative or call our Customer Service Department at 1-800-325-8313.

#### Evergreen ECM Motors (January)

Energy efficient ECM aftermarket motors for residential heating and cooling. Two models (1/2 HP and 1 HP) replace six different PSC motors!



#### D2852 Replacement Motor (February)

A 5.6" diameter PSC motor that is a new reversible version of our D2851.



#### K146 and K147 C-Frame Motors (April)

Direct replacements for Jakel part numbers J238-1562 and J238-1563.



#### A072 Draft Inducer (April)

Direct replacement for Jakel part number J238-1344 (comes with a gasket).



#### D1092 Replacement Motor (April)

5.0" diameter direct replacement for RV Products part number 1468-306.



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## Use the Fasco Manufacturing Number for OEM Product Cross Referencing



Just a reminder...when you or your customer is trying to find the right replacement for a Fasco OEM product, the Fasco part/manufacturing number on the nameplate is the key. Our OEM motors and blowers are numbered with an 8-digit (occasionally 9) manufacturing number, such as 7126-1672. The first two digits are always 70 or 71, depending on what type of product Fasco provided:

- A number starting with 70 means that Fasco manufactured a blower assembly (motor, impeller and housing).
- A number starting with 71 means that Fasco manufactured a motor only.

Occasionally, the number on the motor nameplate is confused with a similar number that can be found on the carton label. Always refer to the number on the nameplate! Also, if the product is one of our replacement models, the nameplate will include both the manufacturing number and our stock number. (See example above)

## 2010 New Product Recap (cont.)

### D417 Replacement Motor (May)

3.3" general-purpose replacement motor.



### Revised D827 Motor (June)

New version with no plug on the cord set.



### Revised D1127 Motor (July)

New version with reversing leads.



### D2803 Replacement Motor (September)

5.5" diameter general-purpose replacement version of our D827 (comes with stripped lead ends, not the OEM cord).



## Going to the AHR Expo in Las Vegas in January? Visit Fasco at Booth #N4106!



If you're planning to be in Las Vegas, Nevada, on January 31 – February 2 for the 2011 International Air-Conditioning, Heating and Refrigeration Exposition, be sure to stop by Fasco Booth #N4106 and say hello!

This year, for the very first time, the industry's largest and most important HVACR event travels to Las Vegas, and Fasco is proud to be exhibiting once again at this important industry event. And while the saying goes "What happens in Vegas stays in Vegas," we hope the opposite is true – that you'll take home valuable information about our great selection of products!

As always, the Expo's sponsors are predicting that this 2011 show will be a great success. And it's location in Las Vegas promises many additional opportunities for fun and entertainment! So if you're planning to attend, be sure to pay us a visit at Booth #N4106. We hope to see you there!