

Happy Holidays from all of us at Fasco!

On behalf of all of us at Fasco, we'd like to wish you a happy holiday season, and say thanks for putting your continued trust in us! It's because of our valued distributors like you that we're able to share our great products with your customers, and we truly appreciate the opportunities you make possible day after day, year after year.

As always, we're just a phone call or email away should you have any questions about our products or services. So please don't hesitate to get in touch with us, either through your Fasco Sales Representative or our Customer Service Department at 1-800-325-8313.

Once again, thanks for your continuing support. Our best wishes to you and yours for a Happy New Year, too!

Don't forget to visit Fasco at AHR in Chicago at Booth #6200

If you're going to be in Chicago for the 2012 International Air Conditioning, Heating, Refrigerating Exposition January 23 – 25, be sure to stop by the Regal Beloit Booth #6200 and say hello to the Fasco representatives who will be there. We'll be showing our latest products, including the industry's largest selection of direct replacement motors, blowers and accessories. We hope to see you at McCormick Place Convention Center!

New Product News

Fasco's 2011 New Product Recap

It's the end of another busy year, so we thought we'd provide you with a quick review of our new product introductions in 2011. For detailed information on any of these new products below and on the back, please refer to the 2011 newsletter issues listed after each item. And if you have any questions about any of the products, please contact your Fasco Sales Representative or call our Customer Service Department at 1-800-325-8313.

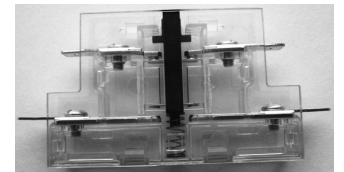
H375AC and H390AC Series Contactors (January)

These new contactors feature some distinct differences compared to our older models, including hex lug screws, dual coil terminals with 6/32 screws, lug screws accessed through holes in cover, enclosed coil areas, a larger 1/4" larger height and length, plus a box style with mounting tabs.



H9S Switch (January)

For use with the new H375AC and H390AC Series Contactors, this new switch replaces our older H5S and H8S switches.



ARKTIC™ SSC² ECM Motor (March)

Primarily used in commercial refrigeration, walk-in cooler, freezer and evaporator fan applications, the ARKTIC SSC² ECM Motor from Morrill Motors is 3 times more efficient than shaded pole motors, and 45% more than PCs.



ARKTIC™ 59 ECM Motor (March)

Used in the same applications as the ARKIT SSC² ECM Motor, plus many air-moving applications that demand high efficiency and dependability, the ARKIT 59 ECM Motor from Morrill Motors offers efficiencies 3 times higher than shaded pole motors and 40% higher than PSC motors, plus customer programmability.



Heat Shield™ Motors (March)

Now available from GE Commercial motors by Regal Beloit* in 1625 RPM, 2-speed, 1/4, 1/3 and 1/2 HP versions, in addition to existing 1075 and 825 RPM, single-speed models.



(continued on page 2)

Congratulations to the Latest Gift Card Recipients in the New Fasco Rewards Program

Congratulations to the following Fasco Rewards Program participants who will receive \$100, \$75 or \$50 gift cards from our September Test drawing! Take the Fasco Rewards Test this month, and your name may be listed in the next issue!

- Al Battle
- John Beckett
- Gerald Dargel
- Nancy Deaver
- David Drew
- Steve Fair
- Dick Geiken
- Regina Ginez
- Carlos Gutierrez
- Chris Harrington
- Terry Harwood
- Ryan Lewis
- Leeann Matroni
- John McClellan
- Bob Navrkal
- Andy Schroeder
- Jim Schroeder
- Ken Shield
- Elizabeth Todd
- Daniel Williams
- Betty Wills

PLEASE NOTE:
All gift cards need to be used within 12 months.

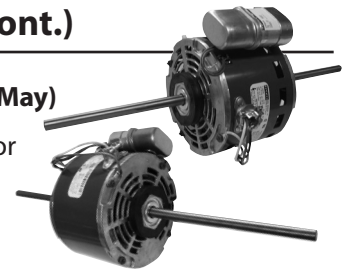
Answers to September 2011 Fasco Rewards Test

1. B – 70%
2. D – All of the above
3. B – D1042
4. A – 12,000
5. D – All of the above
6. A – True
7. D – 6
8. A – D783
9. C – 1/6 to 1/5
10. B – 1/2

2011 New Product Recap (cont.)

D715 and D716 General Replacement Motors (May)

These new 5.6" diameter, permanent split capacitor (PSC) motors feature an open ventilated design.



ARKTIC™ 142 ECM Motor (June)

Designed for use in commercial refrigeration, walk-in cooler, freezer and evaporator fan, plus other applications, the ARKTIC™ 142 from Morrill Motors features output ratings of 1/3 and 1/5 HP. It significantly outperforms PSC technology, with efficiencies 30% higher than PSC motors.



Evergreen CM ECM Motor (July)

The Evergreen CM, the latest addition to Genteq's Evergreen line of ECM motors, is the world's first universal ECM motor for aftermarket light commercial heating and cooling applications.



ECM-IP Series Motors (September)

ELCO Motors' second generation of high-efficiency ECM motors offer efficiency rates up to 70%, 4-5 times more efficient than a traditional shaded pole fan motor.



NU Series Aftermarket Shaded Pole Motors (September)

These new ELCO motors are widely used in industrial and commercial refrigeration for condensing and evaporating units, freezers, food and beverage coolers, bottle coolers, walk-in and reach-in coolers and ventilating units. They're suitable for all angle operation, and offer multiple mounting features plus a wide choice of fan blades and shrouds for best airflow.



High Efficiency Blower (November)

Fasco's new High Efficiency Blower is the most efficient distribution blower available on the market today. It uses 10% to 30% less energy than standard technology blowers, and offers sound quality that's equal or superior to standard blower systems.



*GE is a trademark of General Electric Company and is used under license to Regal-Beloit Corporation.

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